

Why Outsource?

Organizations outsource all or part of their IT processes for many reasons. In some cases, it is financial pressure to reduce assets, obtain cash and reform a P&L. In others, it's to gain access to scarce technical skills, and to allow focus on so called "core competencies."

Often the real costs of outsourcing are recognized only after the deal has been in place for some years. The initial short-term benefits are often overshadowed when unanticipated constraints and additional resource costs emerge, and recovery back to the organization becomes expensive and problematic.

Some of these constraints and additional costs include loss of control, inflexibility, and high costs associated with acquiring additional resources required to meet new business or regulatory information processing requirements.

What is the NearSourcing alternative?

- Imagine your IT department with flexible headcount, that includes top-of-the-line experts available when you need them and for as long, and only as long, as you decide you really need them.
- Imagine an asset base that can be rapidly adjusted to meet long and short-term financial objectives.
- Imagine flexibility that matches the changes imposed on your budget.
- Imagine never having to go through another staff layoff.

NearSourcing from Schunk IT Consulting delivers on this vision by effectively becoming your on-site IT infrastructure management and staff. Through an appropriate mix of shared and dedicated resources, the IT services you need are provided and managed as you need them, with ultimate control remaining where it belongs – with you.

Schunk-IT Consulting can:

- Define, with you, the appropriate value mix of shared and dedicated resources for your organization.
- Point out improvements to increase the value of the mix.
- Structure a transition plan for in-scope IT resources.
- Create and validate an operating scenario with you to test and minimize risk.
- Operate as your NearSourcer.
- Review and adjust operations to continue to deliver value.
- When appropriate, help move your organization to an in-sourced or out-sourced configuration as your business needs require.

Call Schunk-IT Consulting *today* to learn how NearSourcing can help you!